



<b>Sam Bobley</b> <b>Co-founder &amp; CEO</b>	<p>Sam Bobley is co-founder &amp; CEO at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions.</p> <p>He started building Ocrolus in his parents' kitchen when he was 22-years-old. Six years later, the company has more than 900 employees globally, across four offices. Along the way, Sam authored a patent application, helped raise over \$50 million in venture capital and surrounded himself with a world-class team of coworkers, investors, and advisors. Inc. Magazine recognized Ocrolus as the #1 fastest-growing fintech nationwide, and the #1 fastest-growing software company in NY.</p> <p>Sam is passionate about fintech, entrepreneurship, and NBA statistics. He was named to Forbes 30 Under 30 in Finance, Class of 2020.</p>
<b>Vikas Dua</b> <b>COO</b>	<p>Vikas Dua is the Chief Operating Officer at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. As COO, Vik Dua leads an international team of operations specialists, ensuring industry-leading speed, accuracy, and efficiency of analysis from hundreds of data verifiers as they process millions of transactions per day. Before working at Ocrolus, Vik was Director of Special Operations at Handy HQ. He spent five years in private equity consultancy at AEG and McKinsey &amp; Company, working with dozens of different companies in operational, strategic, and financial capacities to solve key business problems. Vik has a Masters in Electrical Engineering from the State University of New York at Buffalo, and an MBA from the University of Chicago Booth School of Business.</p>
<b>Michael Manne</b> <b>CRO</b>	<p>Michael Manne is the Chief Revenue Officer at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. With over 15 years of experience in sales, business development, operations, and finance, Michael leverages his robust experience to scale Ocrolus' revenue strategies. Prior to Ocrolus, Michael was the Chief Revenue Officer at Reonomy, a Series D Commercial Real Estate Data and Intelligence platform. At Reonomy, he helped the company double its revenue and customer count. Before Reonomy, Michael was Senior Vice President of Sales at Namely, where he was a driving force in expanding the HR technology company from 25 customers and \$200K in annual revenue to 1,200 customers and \$60M+ in ARR.</p>
<b>Pieter Nel</b> <b>CTO</b>	<p>Pieter Nel is the Chief Technology Officer at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Prior to Ocrolus, he was at McKinsey and Company where he advised clients on artificial intelligence and digital strategy. He has held multiple C-level positions in leading startups around the world, including the world's first mobile instant messenger and first mobile live streaming companies.</p> <p>Pieter holds a Master's degree in electronics engineering from the University of Stellenbosch, where he specialized in machine learning and artificial intelligence as applied to speech recognition. As a Sloan Fellow, he gained an MBA from MIT, pursuing his interest in digital strategy with funding from the Legatum Center and Mastercard Foundation. Pieter is a Senior Member of the Institute for Electrical and Electronics Engineers (IEEE).</p> <p>He spends his free time as a pilot, mountaineer, and kiteboarder.</p>
<b>David Snitkof</b> <b>VP of Analytics</b>	<p>David Snitkof is VP of Analytics at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. As VP of Analytics, David is responsible for leading the development of advanced analytical solutions that enable financial services companies to make high-quality decisions with trusted data.</p> <p>David is a technology entrepreneur and data/analytics leader with a successful track record of developing analytical systems, teams, and businesses from the ground up. He was most recently Head of Analytics and Data Strategy at Kabbage, where he led a high-performance, global analytics organization and developed new data products during a phase of rapid growth and expansion. Prior to that, he was co-founder of Orchard, a pioneering data, analytics, and transaction platform that accelerated the growth and institutionalization of Online Lending during a time of massive scale and was acquired by Kabbage in 2018. David has also held various analytical, product development, and risk management leadership roles at American Express, Citigroup,</p>



	and Oyster.com. He is a frequent writer and speaker on financial technology, credit, and the future of data-driven business and its impact on society.
<b>Nicole Newlin VP of Solutions</b>	Nicole Newlin is VP of Solutions at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Nicole is a customer-focused and solution-driven leader with 20+ years in financial services and start-ups. At Ocrolus, Nicole spearheads the entire customer experience architecting solutions for implementation and account management. Previously, she led client operations at Quovo (now Plaid), where she built out the client onboarding strategy and enterprise teams. She has worked on professional development teams, and as a COO, overseeing Operations, IT, and Human Resources in various financial and asset management firms. Nicole also serves on the NYC Fintech Women Leadership Board whose mission is to connect, promote and empower women across the entire Fintech ecosystem.
<b>Jackie Siquieros Head of People</b>	Jackie Siquieros is Head of People at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Jackie brings over a decade of high-growth startup experience, previously leading the People function at Curalate and ZocDoc. Jackie Siqueiros joined Ocrolus as the first Head of People with nearly two decades of people leadership experience. Before joining Ocrolus, Jackie was the Chief Operating Officer at Curalate; this unique perspective gives her an advantage while building out our People function. She genuinely understands the dependencies between our team members and our business's growth, how to attract and develop top talent, and what is needed to drive strong performance. In addition to building out Ocrolus' People team and processes, she has also made improvements across the organization, from how the team conducts its weekly All Hands meeting to the company-wide OKR process.
<b>Christina Favilla Head of Operations</b>	Christina Favilla is Head of Operations at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Chris is an experienced banker who formerly held top leadership positions at GE Capital and Discover Financial Services. With both an IT and operational background, Chris Favilla enhances the functional structure and scalability to service the digital banking and mortgage market. As a former President of Discover Bank and Chief Operating Officer of GE Capital Americas, she is well versed in the compliance measures and discipline required to service financial markets. At Ocrolus, she leads initiatives to increase operational efficiency and reduce file turnaround time (TAT) while readying the organization to scale for high volume and business growth. She demonstrates the ability to quickly assess and implement change in anticipation of positive outcomes while successfully leading diverse teams of over 2,500 people across 33 locations.
<b>Sipho Simela Head of Mortgage Strategy</b>	Sipho Simela is the Head of Mortgage Strategy at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Since joining in 2019, Sipho's efforts have rapidly expanded Ocrolus' customer base and optimized the company's product offering for mortgage lenders. Before Ocrolus, Sipho spent a 10-year career in Capital Markets, leading buy-side initiatives at large global organizations, including Bloomberg, Charles River Development, and Deutsche Borse. More recently, Sipho worked in the mortgage tech space as an Enterprise Account Executive at Blend. Sipho is a member of the Mortgage Bankers' Association (MBA) and an active industry advocate. He is passionate about sharing technology that drives efficiency and provides a competitive advantage to clients and business partners.
<b>Ethan Schwarzbach Business Development Manager</b>	Ethan Schwarzbach leads business development at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. In this role, Ethan helps lenders modernize their workflows so that they can better serve small businesses with fast, automated processing. Before Ocrolus, Ethan co-founded inFactor, a financial technology origination and servicing platform for Small Businesses lenders, which was acquired in 2019. Ethan also managed business development at Orchard, an NYC-based Fintech company connecting online lenders and institutional investors. Earlier, Ethan served as a senior associate on the US interest rate trading desk at the



	Royal Bank of Scotland, where he specialized in exotic interest rate options, mortgage-backed securities, and interest rate derivative trading.
<b>Elliot Storey Head of Fintech Strategy</b>	Elliot Storey is Head of Fintech Strategy at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Elliot leads Strategy at Ocrolus, having launched the Partnerships function in 2018. A graduate of the University of Oxford, Elliot has spent his career thus far growing fintech companies internationally, leading to successful exits with Orchard Platform (acquired by Kabbage) and Kabbage (acquired by American Express).
<b>Evan Zhang Sr. Technical Product Manager</b>	Evan is a Sr. Technical Product Manager at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Evan is responsible for building out the Free Trial Platform and Suspicious Activity Detection offering. Previously, she helped launch You Invest while on the product team at JP Morgan Chase and worked on the operations team at Vetterly (acquired by The Adecco Group). In her free time, she enjoys playing tennis, baking, and taking care of her plants.
<b>Lori Golden Director of Talent Acquisition</b>	Lori Golden is Director of Talent at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. Lori believes that as builders of the technical infrastructure of tomorrow, it is critical that our teams reflect the diversity of the collective, and this can only be achieved by inviting unique perspectives to join the effort. Lori brings 20+ years of experience working in technology and brings a passion for disruptive, fast-growth startup environments. She previously worked at UiPath, an RPA unicorn valued at \$35 billion, where she helped scale the team from pre-series B and just a handful of people in New York WeWork to over 850 people throughout the Americas
<b>John Forrester SVP Marketing</b>	John Forrester is SVP of Marketing at Ocrolus, a fintech automation platform that helps customers like BlueVine, SoFi, Square, PayPal, and LendingClub make faster and more accurate lending decisions. John brings a vast array of strategic marketing experience in B2B software and financial services. His fundamentals are rooted in data and measurement and complemented by the creative vision and an ability to elevate the conversation. Before joining Ocrolus, John was SVP of Marketing at Azlo, a fintech bank funded by BBVA, and prior to that, he held marketing leadership positions at Inbenta, Workato, Xero, RingCentral, and VMware.